

# Food Waste Reduction Practical Guide









Collaboration with

#### **Shenzhen One Planet Foundation**

Shenzhen One Planet Foundation is a 4A non-public raising foundation registered in Shenzhen. Its purpose is to create a bright future in which human beings live in harmony with nature by protecting biodiversity, reducing ecological footprint and ensuring the sustainable use of natural resources.

#### **World Wide Fund for Nature**

The World Wide Fund for Nature (WWF) is the world's most prestigious and largest independent non-governmental conservation organization. It has more than 5.2 million supporters and a global network active in over 100 countries and regions. WWF's mission is to stop the degradation of the planet's natural environment and to build a future in which humans live in harmony with nature, by conserving the world's biological diversity, ensuring that the use of renewable natural resources is sustainable, and promoting the reduction of pollution and wasteful consumption.

#### Institute of Geographic Sciences and Natural Resources Research, Chinese Academy of Sciences

The Institute of Geographic Sciences and Natural Resources Research, CAS is a multidisciplinary research institute focusing on, among other things, physical geography and global change, human geography and regional development, natural resources and the environment, geographical information systems and surface simulation, the terrestrial water cycle and water resources, ecosystem network observation and modeling, and Chinese agricultural policy. Through research in these domains, the institute aims to solve major natural resource and environmental problems related to national sustainable development and improve its own innovative capacity at the same time.

#### Rare Center for Behavior

Rare China Center for Behavior applies behavioral science to advance environmental sustainability. Our vision is to transform the environmental field by scaling the adoption of behavior-centered design principles and practices, equipping government agents, businesses and non-profit organizations with a comprehensive toolkit of behavior change strategies.

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This guide is developed with tremendous support from China Hospitality Association.

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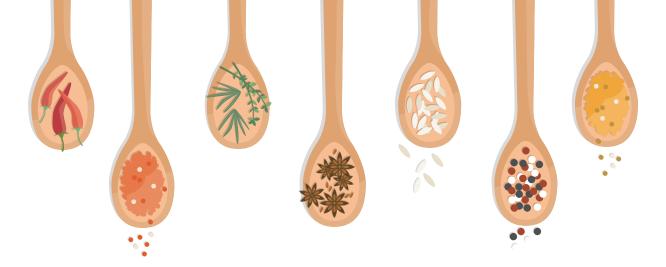
### **Foreword**

Food waste is a social issue. General Secretary Xi Jinping has made important instructions on many occasions, stressing the need to resolutely stop food waste. Each party in the food supply chain, from farm to fork should assume its own social responsibility. Catering businesses, as catering service providers, should also actively implement the concept of stopping food waste by taking actions that can encourage green consumption decisions. The China Hospitality Association (CHA) and related industry organizations have launched multiple initiatives calling on the whole industry to stop food waste and encourage green consumption through joint efforts such as small portions of dishes, the "Clean Your Plate" campaign, individual serving, green catering, and consumption reminders. These initiatives in which catering businesses take an active part have yielded positive social results.

In order to provide guidance to catering enterprises, especially small and medium-sized ones, for reducing food waste in an efficient manner through refined management of the whole process from purchase, storage, and processing to service, Shenzhen One Planet Foundation, World Wide Fund for Nature Beijing Office, and Institute of Geographic Sciences and Natural Resources Research of the Chinese Academy of Sciences have developed the *Food Waste Reduction Practical Guide* under the guidance of CHA. These organizations collected the typical practices of many small and medium-sized catering enterprises through a literature review and a field investigation, carefully analyzed and summarized the advanced experiences, and solicited the suggestions and opinions of head chefs and general managers of catering enterprises. After several rounds of revision, discussion, argumentation and consultation, the report was drafted and finalized, with a view to providing important guidance on food waste reduction for micro, small and medium-sized catering enterprises. It also has strong practical value as a tutorial and reference for further food waste reduction publicity and training of catering enterprises.

This guide is subject to constant improvement in the practice of guiding food waste reduction in micro, small and medium-sized catering enterprises, expected to enhance the code of conduct and drive the implementation of standards in this sector.

Song Xiaoxi, Vice President and Secretary General of China Hospitality Association



The World Wide Fund for Nature (WWF) has long been committed to environmental protection, and made active efforts to build sustainable food systems and reduce food waste, while calling on all stakeholders to take action to halve food waste by 2030.

WWF's Food Manifesto released at the recent 27th Session of the Conference of the Parties of the UNFCCC (COP 27) clearly underlined the importance of transformation in food systems. Currently, food systems account for around 30% of all greenhouse gas emissions. A nature-positive food system will contribute to carbon reduction and sequestration. A systematic approach is needed to enable food systems to deliver on their potential in climate change mitigation. Action should be taken in the dimensions of production, consumption, and food loss and waste to ensure food system emissions in alignment with a 1.5°C future.

As a major catering country, China has both the challenge and the responsibility of promoting the sustainable transformation of its catering industry. The "Pride on our Plates" project is a key project of WWF Beijing Office to reduce food waste. We believe that the outreach and implementation of the Food Waste Reduction Practical Guide will provide more effective methods and tools for catering operators to boost the sustainable development of catering industry through mutual learning and continuous innovation.

Zhou Fei, Chief Program Officer, WWF Beijing Office

China has always attached great importance to food waste reduction. Highlighting food security and loss reduction, General Secretary Xi Jinping has given important instructions on many occasions to practice economy and oppose waste. On April 29, 2021, the Anti-Food Waste Law of the People's Republic of China was adopted at the 28th Meeting of the Standing Committee of the 13th National People's Congress (NPC), elevating thrift and frugality from a moral level to a legal norm. Micro, small, and medium-sized enterprises (MSMEs), which account for 97% of the total catering companies nationwide, have a crucial role to play in food waste reduction efforts. Better empowering MSMEs to reduce food waste is a grave challenge facing the catering industry, as well as other parties concerned.

In July 2020, with the support of the European Union Switch-Asia Program, the Shenzhen One Planet Foundation launched the "Pride on our Plates" project, together with its strategic partner WWF Beijing Office and other partners, which calls on catering MSMEs in China to join the fight against food waste. Over the past two years, the Food Waste Reduction Casebook (Summary Report) has been published, and pilot training and workshop for catering enterprises has been carried out in six cities across the country. This project has embraced the support and engagement of government departments, industry associations and many catering enterprises, as well as widespread public recognition.

The Food Waste Reduction Practical Guide not only crystallizes the wisdom and experience of industry scholars and many front-line experts, but also embodies the research results of the "Pride on our Plates" project since its launch, providing scientific and effective guidance on food waste reduction for catering enterprises and operators in a wide range from procurement, storage, processing to service. The "Pride on our Plates" project is expected to continue empowering the catering industry through the release of the Guide.

Ding Gan, Secretary General, Shenzhen One Planet Foundation

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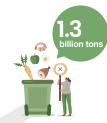
# Catering Industry: Mainstay of Food Waste Reduction

Reducing food loss and waste is an important and urgent global issue for improving food security. As a major participant in the downstream of food supply chain, catering businesses can promote food waste reduction at the consumption end and at the food supply end, facilitating the achievement of United Nations Sustainable Development Goal (SDG) Target 12.3, and contributing to the global endeavor to end hunger while maintaining national food security.



2.//

In 2020, between 720 and 811 million people worldwide faced hunger, and nearly one in three people around the world (2.37 billion) did not have access to adequate food.



1.//

Roughly one-third of all food produced in the world—approximately 1.3 billion tons—gets lost or wasted, according to the United Nations Food and Agriculture Organization (FAO) [1].



3.///

Global food systems are facing unprecedented pressure and challenges amid the COVID-19 epidemic, coupled with more frequent extreme weather events such as hurricanes and downpours.



ld's

4.///

China, a major agricultural country, feeds 22% of the global population with 7% of the world's arable land.



5./

China loses approximately 67.5 billion kilograms of food from farm to table each year, accounting for about 11% of total grain output, according to a sample survey conducted by the National Food and Strategic Reserves Administration (NFSRA).

This guide is designed to provide guidance on food waste reduction practices for Chinese micro, small and medium-sized catering enterprises (catering MSMEs) to help them overcome food-waste challenges and gradually establish and practice green business models and consumption patterns.



According to the Measures for the Classification of Large, Medium, Small and Micro-Enterprises in Statistics (2017) [2], catering enterprises with less than 300 employees or operating revenue of less than 10 million yuan are classified as MSMEs; each restaurant or store of a chain catering enterprise can be considered as an MSME where it is an independent legal entity registered by the Industrial and Commercial Administration, with a relatively independent management structure.

# **What Can Catering Enterprises Benefit** From Reducing Food Waste?





Create a favorable business environment together;

Pave the cornerstone of their own long-term sustainable development.



## Increase operating efficiency

- In restaurant operations, food waste accounts for about 8-20% of food cost [3].
- Catering businesses save \$7 for every \$1 invested in cutting food waste [4].

## Strengthen employee capability and loyalty

Enhance employees' sense of social responsibility and corporate identity through publicity and education;

Improve employees' professionalism and cost-saving skills through professional skills training to help enterprises reduce cost and increase efficiency.



Enhance the sense of worth of the brand by adding green and environmental value;

Boost exchanges and interactions with environment-friendly consumer groups, and improve brand operation and reputation.

### Upgrade management capacity

Optimized menu design, scientific storage management, standardized operation, dining service improvement, and kitchen waste monitoring, The lean management will help improve:

- Catering business management;
- Operational efficiency and benefits;
- Consumer dining experience.



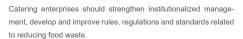
# What Are the Principles to Follow for Reducing Food Waste?

### Safety priority and green development

Strictly comply with relevant laws and regulations, such as the Food Safety Law of the People's Republic of China, the Anti-Food Waste Law of the People's Republic of China, and the Code of Practice for Food Safety in Catering Services:

Foster the concept of civilized, healthy and green development, advocate resource-saving and environment-friendly consumption patterns, and promote systematic resource conservation in food supply chain without compromising the quality and safety of catering products.

### Institutionalized guidance and regulated operation



- Establish regulations with practical measures, and facilitate the implementation to promote the behavior change;
- ▶ Develop detailed measurements for all key components along the supply chain.



## Collaborative deployment 💏 and refined management new

Strengthen collaborative management and systemic deployment among various departments of catering enterprises.

- ► Coordination and mutual feedback of processes before, during and after meals;
- ▶ Collaboration with staff engaged in purchasing, distribution, cooking, service, etc.;
- > Joint action with upstream and downstream suppliers, brands, consumers, etc.

### Targeted measures according to various conditions

The causes of catering waste vary among catering enterprises and consumer groups, and so does the degree of food waste in different links, positions, and behaviors of catering companies.

Effective measures should be taken to address sources and key links of food waste on a case-by-case basis. An innovative problem-oriented targeted approach should be applied to maximize control effectiveness and effectively stop food waste.

# Three Steps to Reduce Food Waste in Restaurants







- 1.1 Get a quick understanding of restaurant food waste with self-assessment form
- 1.2 Set up a project team comprised of key functional personnel
- 1.3 Measure, record and analyze the basic situation of food waste



# Implementation phase

- 2.1 Set reduction targets based on basic data of restaurant food waste
- 2.2 Develop improvement measures, conduct reviews and adjustments on a regular basis, and keep data records continuously



# 3 Summary and outreach

- 3.1 Summarize project results and develop specification manual and internal audit mechanism
- 3.2 Promote and share this successful case with branches or in the sector



# PREPARATION PHASE

# 1.1 Get a quick understanding of restaurant food waste with self-assessment form



Below are 25 common food waste scenarios in restaurants. Please give scores according to the actual situation to make clear the food waste situation in your restaurant.

(Choose 5 if this item is not applicable)
---

No.	Restaurant self-assessment checklist	and 1 if the (Choose 5		on happe item is n		
1	Moderate amount of dishes without surplus variety of ingredients	5	4	3	2	1
2	Moderate portion of dishes without much surplus	5	4	3	2	1
3	Single set, half portions or small portions of dishes available	5	4	3	2	1
4	Full use of all parts of ingredients without unreasonable surplus	5	4	3	2	1
5	No wastage of prepared ingredients during menu changes	5	4	3	2	1
6	Delicious food, no bad reviews	5	4	3	2	1
7	Wastage of food due to cooking mistakes	5	4	3	2	1
8	Appropriate amount of dishes cooked on the day and all sold out	5	4	3	2	1
9	Appropriate amount of dishes prepared the day before, and all sold out on the day	5	4	3	2	1
10	Customers do not return dishes due to unmet expectations or low qua	ality 5	4	3	2	1
11	Use misshapen or "ugly" ingredients	5	4	3	2	1
12	Reasonable preparation, without discarding trimmings that can still be used	5	4	3	2	1
13	Food cut into required shapes	5	4	3	2	1
14	Reminding customers to order in moderation	5	4	3	2	1
15	Timely feedback on customers' taboos and requests to the kitchen	5	4	3	2	1
16	Providing individual serving actively	5	4	3	2	1
17	Encouraging clean plate and reminding customers to pack leftovers to go	5	4	3	2	1
18	Daily feedback on leftovers to the kitchen	5	4	3	2	1
19	Purchase of safe and qualified ingredients with careful examination	5	4	3	2	1
20	Efficient coordination of delivery time and method to ensure the supply of ingredients	5	4	3	2	1
21	Quality of food materials up to the standard of the chef	5	4	3	2	1
22	Purchase on demand, with purchase plan developed	5	4	3	2	1
23	First-in first-out (FIFO) principle implemented for inventory management	ent 5	4	3	2	1
24	Reasonable control of storage temperature and other conditions, no spoilage of ingredients	5	4	3	2	1
25	Proper disposal of nearly expired ingredients rather than discarding directly	5	4	3	2	1

Evaluation Form

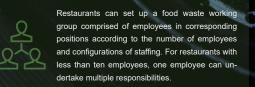


Total score: (excellent if getting 100–125 points; good if getting 80–100 points; necessary to work hard if below 80 points)



# PREPARATION

#### 1.2 Set up a project team comprised of key functional personnel



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#### Purchasing specialist

Manage purchase schedule, coordinate suppliers and logistics service providers, etc.

#### Warehousing specialist

THREE STEPS TO REDUCE FOOD

WASTE IN RESTAURANTS

Strictly control storage

conditions and facilities

### Service personne

on professional communication skills, collect dining feedback, etc. Marketing specialist

Formulate publicity plans, develop external partners, etc.

### **Executive chef**

Design innovative menus, optimize operating standards, develop purchase plans, etc.

#### Person in charge Provide overall coordination,

Sort, weigh, and record the amount of wasted food, etc.

Kitchen assistant

#### Guide consumers based

Financial specialist Calculate cost savings and benefits, and quantify the effects of actions

#### **Human resources**

design waste reduction

operating rules

Organize employee capacity training, design performance indicators, etc.

#### 1.3 Measure, record and analyze the basic situation of food waste



Daily measurement and record of food waste is essential for reducing food waste as it helps restaurants understand the link, degree and changing trend of waste for developing targets and improvement measures. Records for at least two weeks are recommended, in order to obtain more indicative data.





preparation in restaurants. e.g. trimmings such as vegetable roots, leaves , skins, etc.; vegetables discarded due to cooking mistakes, etc.

# **UNSOLD PREPARED**

e.g. surplus caused by meal over-preparation; customers



Leftovers on the table from consumers, with oil and water filtered out.

\*Where possible, restaurants can weigh vegetables and meat separately, and calculate the ecological footprint through the WeChat mini-program "Pride on our Plates" developed by Shenzhen One Planet Foundation.

This guide divides food waste into four types and record





## Measurement

Classify and put food waste into corresponding trash cans -> Weigh and record the total daily weight of the four types of food waste

## Result Analysis

The main categories and sources of food waste can be identified by analyzing data of nearly one month.

Food waste measurement and assessment is of great importance. The most direct method is weighing food waste and analyzing food waste reduction trend or food waste composition. Data obtained by weighing can also be used to evaluate the impact of food waste on greenhouse gas emissions, water footprint, land application, etc., and analyze food cost and operating revenue [5].

#### TIPS:



#### Case

In 2019, WWF Beijing Office measured and analyzed food waste reduction of five hotels in Changxing County, Zhejiang Province. The effects of food waste reduction in one of the hotels are described as follows:

#### Hotel D

Total amount and cumulative reduction of food waste: The measured three-month food waste was about 70 kg, worth RMB 943, equivalent to 372 kg of carbon dioxide emissions. The three-month cumulative reduction of food waste reached 286 kg, worth RMB 3778, equivalent to 1,228 kg of carbon dioxide emission reductions. The weekly comparison reveals that overall food waste has a downward trend.



#### Hotel D

Prepares meals according to the number of hotel guests and makes reasonable arrangements for reworked leftovers.



Overpreparation analysis: Overpreparation is the primary cause of food waste in Hotel D, accounting for 75%. The graph indicates that overpreparation decreased as compared with the benchmark week. Such gradual reduction of weekly excess is attributed to measures adopted after the benchmark week, such as rational use of reworked food and menu re-examination according to the amount of waste food. From the perspective of stalls, the top three overproduction stalls are Chinese food, noodles, bakery and pastry. The top three cuisines in the Chinese stalls are Chinese beef dishes, other Chinese breakfast dishes, and Chinese vegetable dishes.

Food waste reduction actions: The hotel provides small breakfast buffet, and receives a few diners daily, about 20 from Monday to Friday and 50 to 60 in the weekend. According to the number of diners provided by the room department, the kitchen can better prepare meals and control portions with minimum food waste. Therefore, the person in charge of the kitchen thinks that Winnow data has limited help. In terms of reducing waste food, the hotel can rework waste food relatively efficiently. For example, bacon can be chopped and used as fillings, and milk can be reused for hot dishes.



#### Overproduction Weekly(KG)



# 2 IMPLEMENTATION PHASE

## 2.1 Set reduction targets based on basic data of restaurant food waste



Restaurants set food waste reduction targets through discussion with various departments, based on data records and analysis results in the preparatory stage while taking into account their actual situation.





SDG Target 12.3: By 2030, halve the per capita global food waste at the retail and consumer levels, and reduce food losses along production and supply chains, including post-harvest losses.

# 2.2 Develop improvement measures, conduct reviews and adjustments on a regular basis, and keep data records continuously



Food waste occurs in all aspects of organizational management, preparation of ingredients, dining hall service, and food waste disposal. Reducing food waste requires the participation and contribution of every employee.

This guide gives action recommendation and guidance in eight aspects of four modules to help enterprises achieve cost savings and efficiency improvements for sustainable development.

Module 1 Organizational Management

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#### 1) Develop a cost saving plan

Set phased targets

Conduct routine data record and analysis

Adjust the strategy on a regular basis



#### 2) Organize employee training

Understand the relationship between food and nature

Raise the awareness of food waste reduction

Boost the sense of responsibility Improve professional operation skills



#### 4) Enrich marketing and promotion

Promote the "Clean Your Plate" campaign

Provide discounts and coupons to clean-plate customers

Strengthen external coordination



#### 5) Establish an audit system

Incorporate relevant indicators into the performance system

Give rewards to well-performing employees or outlets

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#### 3) Optimize operating standards

Build a digital management system to improve operational efficiency

Strengthen the standardized operation and management of cutting and cooking processes

Apply higher requirements to ensure timely and appropriate purchase and storage of ingredients

Standardize the communication skills and mechanisms for waiters/waitress to reduce plate waste



1) Provide half portions, small portions or single set of dishes;



 Maximize the use of various parts and trimmings of ingredients through reasonable matching;



 Develop packages for family gatherings and business banquets, with suggested number of dinners;



4) Offer the special dish of the day according to the remaining ingredients;



5) Improve the cooking process for dishes with a lot of leftovers, or remove them from the menu:



6) Indicate more environment-related information on the recipe (menu), such as calories, carbon emissions and other data.

> Module 2 Preparation of Ingredients



#### 1) Supplier selection

Give priority to suppliers with the smallest food loss;

Have suppliers provide samples to ensure ingredients meet requirements;

Ensure purchase transparency and purchase alternatives; Purchasers need to strengthen communication with head

chefs and warehouse personnel, and adjust purchase plans as needed;

#### 2) Purchase standards

Purchase fresh-cut vegetables and pre-made dishes as appropriate to reduce the waste of trimmings during meal preparation;

Make good use of ugly ingredients under the premise of ensuring quality;

Encourage local purchase of ingredients that are not easy to store, in order to reduce waste in transport;



#### 3) Efficient and precision purchase

Strengthen communication with suppliers to ensure on-time and on-demand supply and delivery;

Practice accurate ordering by using the intelligent management system to improve the accuracy of dish estimation;

Understand how suppliers handle withdrawn goods, and encourage suppliers to reuse them under the premise of ensuring food safety.



 Ensure sound conditions for food storage by such means as ventilation, heat preservation, refrigeration, and freezing;



3) Use airtight containers or vacuum pack-

Follow the principle of first-in, first-out, first-use, and use as needed;





 Incorporate early warning into inventory management, and conduct inventory inspection on a regular basis to prevent expiration and spoilage;



 Substitute frozen, dried, bottled or canned foods for some non-storable fresh ingredients without compromising taste or quality;



6) Reduce food loss during transport if catering companies have the transport capacity, through measures including heat preservation, refrigeration, freezing, rain protection, and mosquito and fly prevention;



 Head chefs develop cooking and processing specifications, which must reflect the requirements of meticulous workmanship and reasonable use of trimmings;



 Chefs make dishes according to preparation and cooking standards, with priority given to safety and sanitation, and use ingredients as needed to prevent unnecessary waste:



 Adopt advanced processes or technologies for handling or primary processing of raw materials;



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4) Donate or share the surplus edible food to local charities, communities, etc. on the premise of ensuring food safety.

#### Module 3 Dining Hall Service

1) Set up food waste reduction signs, posters or table signs in prominent places;

2) Encourage customers to participate in relevant discounts and incentives related to the "Clean Your Plate" campaign;

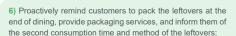
Catering service

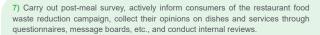
 Inform customers of the portion size, taste and other information of dishes when customers order food;



4) Remind customers to order on demand, and recommend dishes according to the number of dinners based on the dining purpose (business banquets, family gatherings, etc.);

5) Help customers with meal portioning, confirm that customers have finished eating when cleaning dishes, and record the leftovers;









 Indicate the processing and production time and expiration date on meal containers or packages, and remind consumers to eat as soon as possible;



2) Recommend sealing liquid meals in food boxes with plastic wrap or buckle or by using the plastic sealer;



4) Recommend packing solids and liquids separately for mixed meals;



3) Recommend sealing

solid meals by applying seals and cable ties on the outer packaging;



5) Check the sealing state, and repack if poor sealing due to leaking package.





1) Classify, weigh and monitor non-edible kitchen waste, establish waste disposal records, and transfer waste to local kitchen waste recycling department for centralized treatment:





2) Restaurants may also build their own food waste composting facilities where possible.





1.1 Food

Purchase list

Celery: 5kg Lettuce: 4kg

Meat: 10kg

Common food waste

and loss behaviors

in restaurants

2.Kitchen

2.1 Warehousing and storage



Classified storage First in, first out Regular stocktaking Stock warning

> Bad and expired food



Preparation standards

Coarse shred for stir-fry, 6mm Fine shred for braising, 2mm Cube: diamond-shaped, 3mm

Minimum loss



Preparation according to cooking standards Full use of materials

Fish body: Fragrant fish fillets Fish skin: Shredded fish skin Fish scales: Fried golden scales Fish tail: Fish Offering Flowers

#### .2 Central kitchen



# **Restaurant Food** Waste Journey

#### Costs**↓**

Food waste management and monitoring

Employee training on new ways to handle and store ingredients Design of new menus

#### Benefits ↑

**Reduced cost of ingredients** Benefits from new menus Improved efficiencies and greener operations

# 3, Dining hall

2.2 Processing

and cooking

Moderate order to avoid waste Half portions of dishes available





3.1 Service and consumption

Join the "Clean Your Plate" Campaign Fruits are provided as a reward

"Clean Your Plate" Campaign Says No to Waste Pack leftovers for free What do you need to pack?





Over-purchase Off-cuts or trimmings Prepared but unsold 15

No reminder of

Cooking mistakes

Kitchen

Dining hall

#### Kitchen waste disposal



Drain









Best enjoyed upon





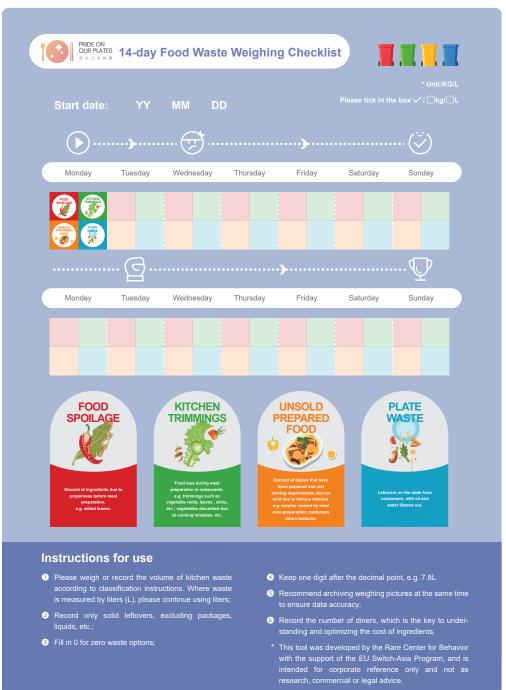
Unsold prepared food



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# 1. Food Waste Monitoring Checklist







3.1
Summarize project results
and develop specification manual
and internal audit mechanism

Develop the Operational Manual for Food Waste Reduction (For Trial Implementation) that incorporates the best action plan after three to six months of improvement, and establish an internal regular review mechanism.

# 3.2 Promote and share this successful case with branches or in the sector

Catering enterprises running food waste reduction pilots in "Pride on our Plates" projectwill have the opportunity to see their practice reflected in the pilot project report, and use the project platform to conduct industry exchanges and share cases at home and abroad.



# 2. Service Expressions Reference

#### Before the meal:

Hello, we have small portions/half portions of dishes, as well as platters for your choice, so that you can taste more dishes without waste.

Hello, we have economical and affordable single, double, or triple set menu for your choice.

Hello, you may try the 'N-1' ordering mode, that is to order dishes according to the 'minus one' number of diners, and add more at any time if they are not enough. This will reduce waste.

Hello, the menu shows the portion size of ingredients and recommended number of diners for your reference.

Hello, we have incentives for customers who clean their plates, in order to save food and reduce waste. Here are the specific rewards (reward points/parking discounts/fruit plates).



### During the meal:

Hello, you are recommended to take the food in small quantities, multiple times, and on demand to keep the taste without waste.

Hello, this dish is a bit cold. Can I help you heat it up?

Hello, can I help you separate the dishes for your convenience.

#### After the meal:

Hello, the base materials of this dish can be made into chili sauce for you for free, please wait a moment.





# **3.** Gamified Training Tools



In order to raise employees 'awareness of and attention to food loss and waste, and turn awareness into attitude and motivation, employee training is necessary on top of food waste reduction working group. Gamified training tools create a relaxed atmosphere to stimulate employee enthusiasm and initiative and facilitate employee understanding of business principles by turning employees into players. This helps small and medium-sized catering enterprises reduce food waste and food cost, optimize operating processes, and enhance team loyalty and staff pride.

Game Example:
Cookery Werewolves

Rare Center for Behavior, one of the implementing agency of the "Pride on our Plates" project, has developed a series of gamified training toolkits for catering enterprises, including recommended games with varying difficulty levels such as "Cookery Werewolves" and "Who Is Undercover in the Restaurant". These games create a scenario that allows employees to comprehend and digest knowledge and cultivate the problem-solving capability. By applying what they have learned, employees can transform knowledge into performance. Catering enterprises can find details and download materials of the "Pride on our Plates" gamefied training toolkits on the WeChat official account of the Rare Center for Behavior.

#### Game background

The God of Cookery Tournament brought together all kinds of cooks with unique skills. After rounds of competition, the strongest cooks came out and jointly established a restaurant featuring the God of Cookery. One day, very destructive, well disguised werewolves blended into the cook clan, and secretly murdered the cooks. The various characters of the cook clan need to unite to defend the restaurant and drive away the werewolves.

#### Necessary materials

#### Intended gamers

Game time

Game cards and game instructions \*

5 to 11 employees of catering enterprises

10 to 20 minutes

#### Exemplary game cards



\*Please download the electronic version of the game from the WeChat official account of "Rare Center for Behavior"



#### 1) Store by category in different areas

Fresh food is stored by category, which should follow the principle of centralized storage of same categories and differentiated storage of different categories.

For example, the warehouse can be divided into zones for vegetables, meat, grain and oil, etc. The vegetable zone can be further divided to store melons, fruits, roots, etc. Zoning for storing commodities can be designed according to the warehouse layout.

#### 2) Store according to preservation requirements



#### > Temperature

According to the temperature requirements for keeping food fresh, the warehouse can be divided into freezer space, chill space and room temperature space. The frozen area (below -18°C) is used for meat and seafood storage; the chill space(0-4°C) is used for keeping fruits and vegetables fresh; and the room temperature space (15-18°C) is used to ensure the quality of grains, oil, rice, noodles and other commodities.



#### > Mea

It is not appropriate to pile meat up or place it close to the wall, and it is strictly forbidden to place meat on the ground, in order to avoid affecting meat quality. It can be refrigerated if it is all used the same day. If not, it is necessary to divide the meat according to cooking needs and pack into food-storage bags for freezing. Before cooking, it should be thawed slowly in the refrigerator in advance.



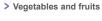
#### > Dried seafood products

Dried seafood products, such as dried fish, dried small shrimp, etc. should be refrigerated in sealed bags.



#### > Cooked foods andpastries

Cooked staple foods such as steamed buns, sesame cakes and bread can be refrigerated, and those that have been refrigerated for more than two days should be packaged and sealed for storage in the freezer.





Vegetables and fruits are wearable, spoilable and perishable, and need to be handled with care. Leafy vegetables should be wrapped in soft paper and put in food-storage bags for refrigeration. It is better to cover them with damp cloth to maintain moisture and freshness during summer higher temperatures. Root vegetables should be wrapped in soft paper and put in food-storage bags. Citrus fruits and tropical fruits such as bananas, mangoes should not be refrigerated, and should be stored in a cool place indoors. Strawberries, blueberries, grapes and other berries should be refrigerated. Check is necessary during the storage process, so as to timely pick out moldy and rotten ones to avoid more contamination.

#### > Rice, flour, and coarse food grains



Rice, flour, and coarse food grains are highly hygroscopic, likely to go mouldy, and prone to insects and rodents, so they should be stored in a clean, dry and insect-free place.

#### > Frozen and refrigerated ingredients



Raw and cooked foods, and meat and vegetables should be stored separately. They should also be packaged separately to avoid cross-contamination. Ingredients should be kept away from the inner walls of refrigerators. Refrigerated leftovers should be free from spoilage and thoroughly reheated before eating. Ready-to-eat foods should be properly stored and used as soon as possible once opened.

#### 3) Place largely ordered foodstuffs close to the aisle

High-daily-demand ingredients can be stored near the aisle, so that they can be loaded and distributed quickly and processed nearby, reducing the frequency of movement and the workload of employees.

#### Notes

- Leave a small passage between the main channel and the stored goods to facilitate picking-up and sorting;
- ▲ Do not place ingredients that are not resistant to wind at the air outlet:
- Avoid sunlight and rainfall where ingredients are stored.



# Survey on food loss and waste reduction behaviors in catering enterprises



In 2021, the Rare Center for Behavior conducted an in-depth research on food loss and waste of catering enterprises through 35 in-depth interviews and focus interviews and 136 questionnaires on 11 common key positions in catering enterprises. The research found that in actual operation, employees of catering enterprises encounter the following obstacles:

## Catering business proprietors

Catering business proprietors do not know how to further reduce cost as their companies have implemented tight cost control

## Catering managers

Catering managers hope very much to reduce food loss, but fail to do so under great pressure during the peak meal period

## Catering staff

Catering staff lack motivation to reduce food loss and waste as food loss and waste are not the main indicators of daily management

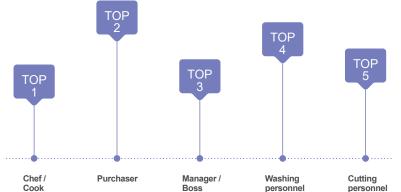
## Catering service personnel

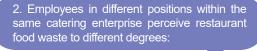
Catering service personnel believe that food waste is mainly caused by plate waste as sometimes reminder is ineffective for customers

The research also found that food loss and waste behaviors vary among positions, and management and employees in different positions play different roles in reducing food loss and waste.

1. In food loss and waste reduction of micro, small, medium-sized catering enterprises, employees in different positions all play an important role, among which the important positions include:



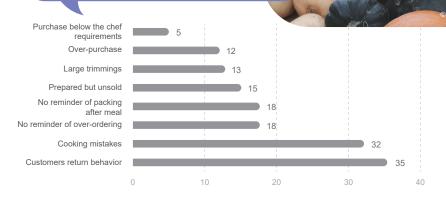




- 60% of primary-level employees think that their restaurant has less food waste than other restaurants
- Up to 87% of management believe that their restaurant has less food waste than other restaurants
- Those upholding that their restaurant waste more than other restaurants are all from the primary level

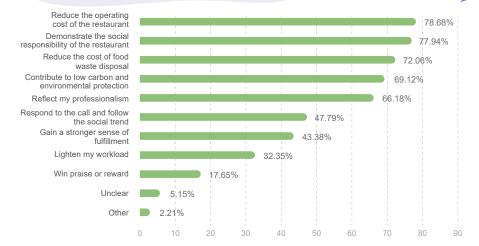
Management of catering enterprises judge restaurant food loss and waste mainly by operating process inspection and restaurant revenue data. This hinders them from access to more specific information about food loss and waste observed by primary-level employees in their daily work.

3. Food loss behaviors considered important by employees of catering enterprises rank as follows:



It is worth noting that employees are rarely rewarded and praised for reducing food loss and waste. However, behavioral research has revealed that praise and encouragement are more effective in motivating employees to reduce food waste than punishments or fines. It is recommended that catering companies develop effective employee stimulation approaches and measures according to their own actual conditions.

4. In the opinions of catering practitioners, the benefits of reducing food loss and waste include:





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