



APRIL 23RD
RAFFLES HOTEL
PHNOM PENH

MEET-BIS

Project

introduction

BACKGROUND

Why MEET-BIS?

- High energy costs / electricity prices
- Benefits of energy efficiency not clear
- Complex technology
- Difficult to assess quality of suppliers
- Lack of access to finance



OVERVIEW

Mainstreaming Energy Efficiency through Business Innovation Support (MEET-BIS)

The Project is funded by:

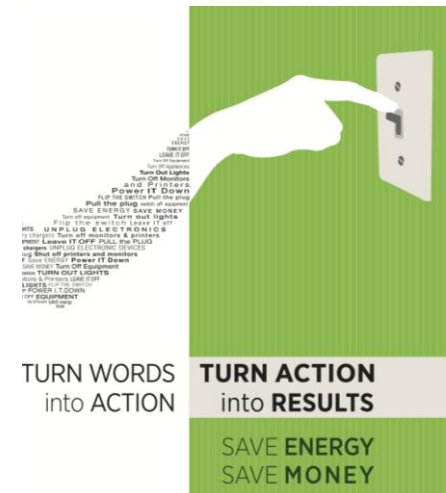
- ✓ The European Union

The Project is implemented by:

- ✓ ETC Foundation
- ✓ RainWater Cambodia
- ✓ AdaPPPt

Duration:

The project will implement four years' time (2014-2017)



OVERVIEW (2)

Geographical focus:

- ✓ Phnom Penh
- ✓ Siem Reap
- ✓ Sihanoukville
- ✓ Kandal
- ✓ Battambang

Sector focus:

- ✓ Hotels
- ✓ Ice factories
- ✓ Garment & Textile
- ✓ Food processing

Definition of SMEs: 5-300 employees

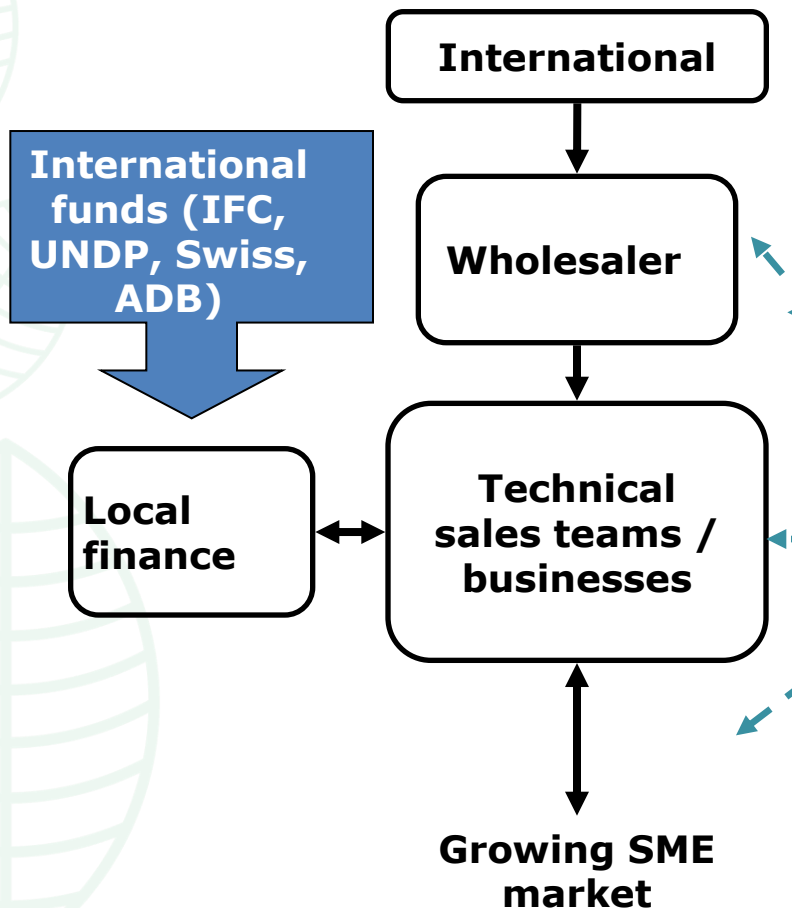


MEET-BIS VIETNAM

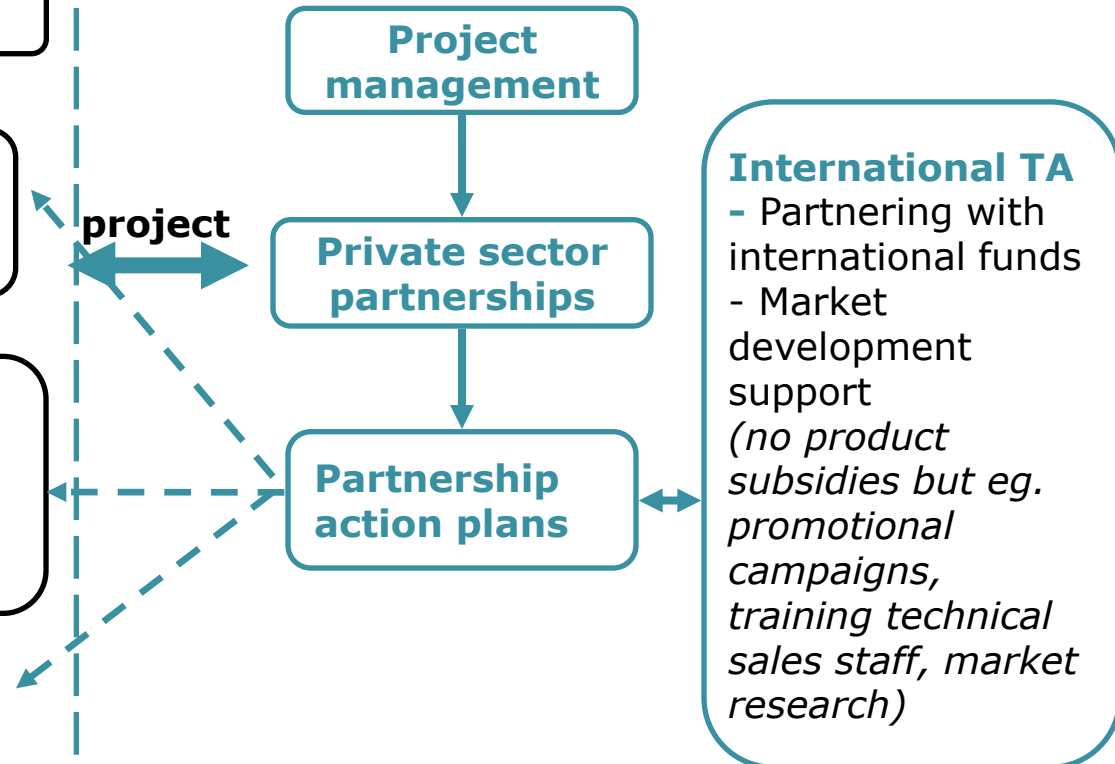
- Clean technologies promoted to 3,852 SME's
- Interest of 1,364 SME's in such options, of which 423 invested
- Value total sales by suppliers to SME's € 2.4 million
- CO2 reduction of 9,842,559 kgCO2 realized during project period of sales between 1-1-2011 – 30-6-2013
- Present EE/WS investments contribute to a yearly climate change mitigation of 9,788,036 kgCO2

APPROACH

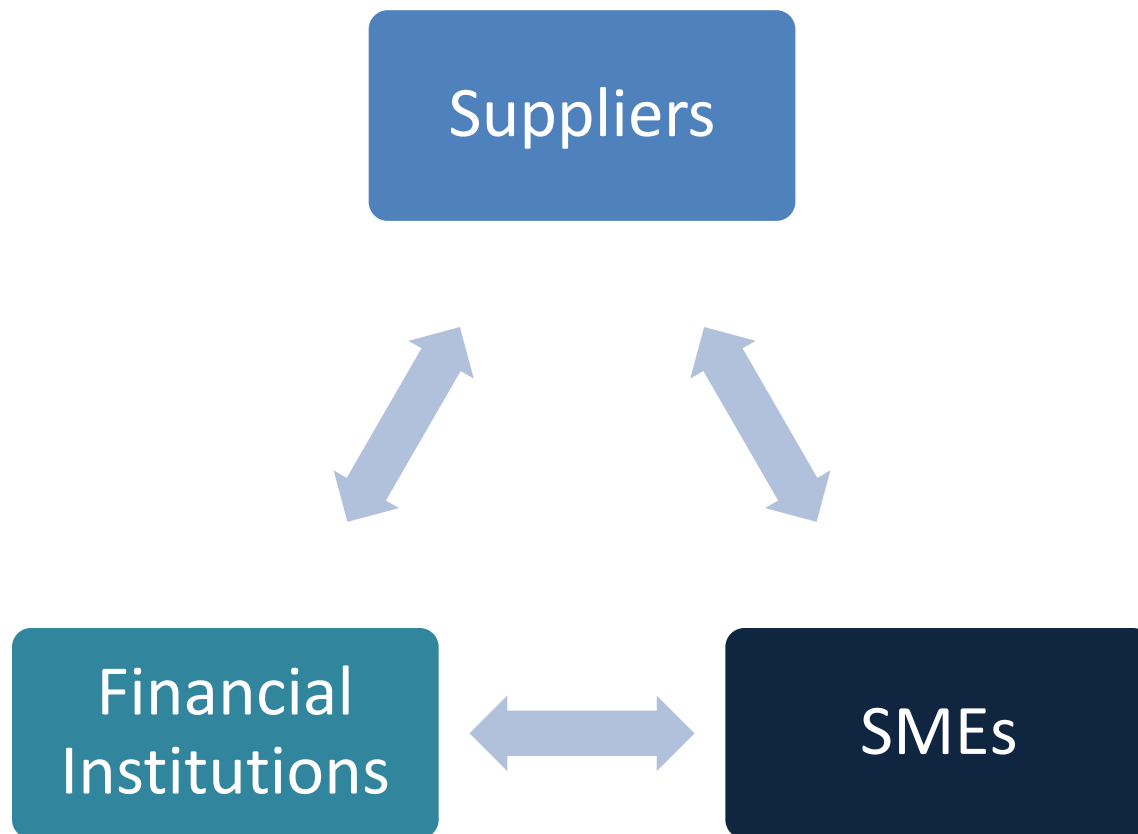
Lasting supply chain



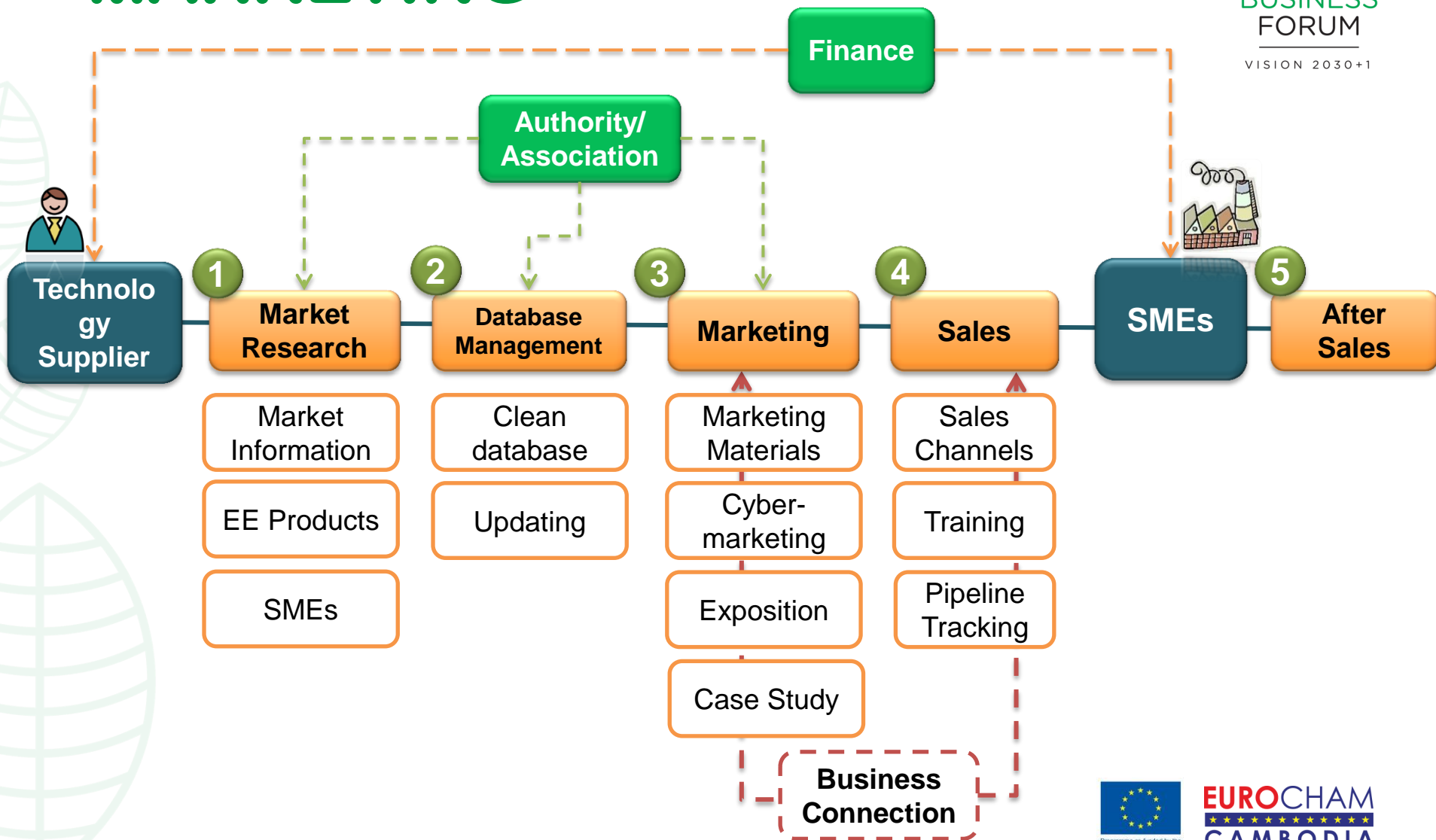
Temporary MEET-BIS project support:



APPROACH (2)



MARKETING



SUPPLIERS



EE PRODUCTS

Centralized Gas water heating system

Heat pump

Motor & Pump

Solar water heater

VSD

Compressor

Boiler

LED lighting

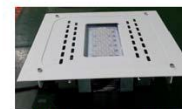
Air conditioner



LED High Bay - 80W



LED Flood Light - 80W



Ceiling Recessed LED Lighting for Gas Station



THANK YOU



For more information, please visit the MEET-BIS website: www.meet-bis.org



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